



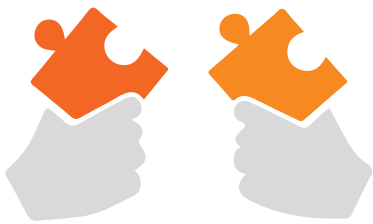
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# WHY I.T. SHOULD LEAD VIDEO SYSTEM DEPLOYMENTS

When IT implements a true video observation and recording platform the organization can create synergies and standards while avoiding potential problems and risks.

## DEPARTMENTAL DECISIONS VS. I.T.-LED PROCUREMENT

Institutions of all sizes are increasingly adopting the use of video technology to capture and observe skills training, continuing education, treatment/therapy and research programs. Too often the end users drive the decision with minimal IT approvals or governance. If these solutions do not fit into an overall strategic technology plan severe problems and risks can be exposed.



### PROBLEMS + RISKS

When IT does not lead vendor selection or is late to the procurement process compounding issues can arise:

#### Disparate Infrastructure

Many video solutions vendors require proprietary technology that does not integrate or conform to IT standards. These stand-alone solutions can increase support and maintenance costs.

#### Failed Deployments + Short Life Cycles

Too often lack of technical understanding can lead to procurement of a solution with fundamental flaws. The TCO of these solutions skyrocket when they must be upgraded or replaced quickly due to not meeting needs or budget crushing support costs.

#### Data Security and Compliance

These solutions frequently support mission critical learning or patient data. As such, redundancy, backup and compliant security features are paramount. Without IT driving requirements critical vulnerabilities may go unnoticed.

### POTENTIAL ISSUES WITHOUT I.T. GOVERNANCE



#### Support

Isolated, propriety systems can be very difficult and costly for IT to support.



#### Integration

Solution may lack enterprise features required to integrate with existing infrastructure and technology standards.



#### Life Cycle

Isolated system may become obsolete quickly, leading to costly early replacement.



#### Security

Mission critical or PHI data must have strict security and compliance measures applied.



#### Administration

User management, authentication and system updates can be difficult and time consuming.



#### Total Costs

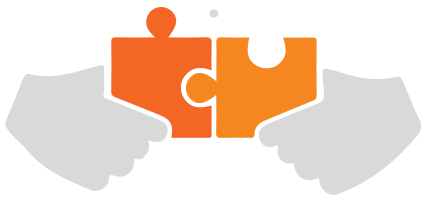
Costly annual support, licensing, or maintenance contracts cannot be shared or negotiated across departments.

# VALT

VIDEO AUDIO LEARNING TOOL



VALT from Intelligent Video Solutions can help IT departments avoid potential issues, risks and increasing costs while providing an easy to use but powerful video platform to an unlimited number of programs and users in the organization.



## A Versatile Video Platform

VALT can be deployed in any organization looking to improve training, education and research with video. Simple enough for a one room system. Powerful enough to manage cameras in every building on an entire campus. Yet, secure enough to deliver a unique experience across many customized applications and different programs on a single platform.

## WHY VALT?

Solution conforms to IT Governance standards to ensure hardware, software, security, and support continuity.

### Standardized Hardware

VALT leverages industry standard IP cameras, audio capture and open architecture video appliances. This equipment is adaptable for any use case yet integrates into existing IT standards and support methodologies.

### Lower Total Costs of Ownership

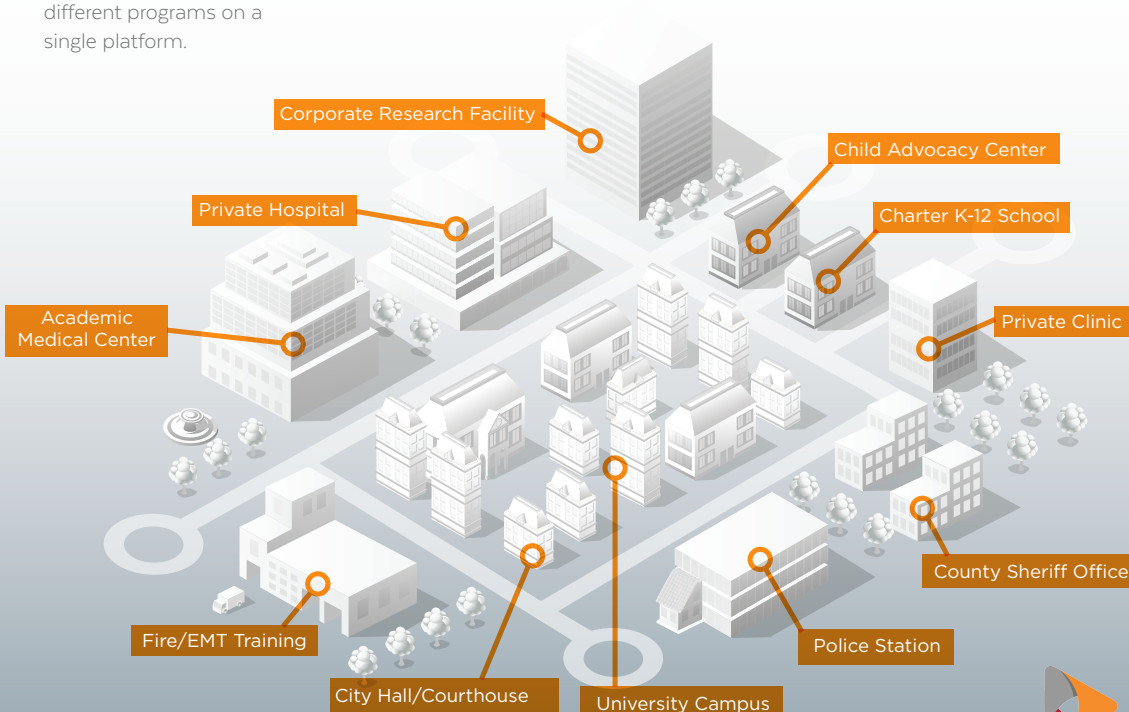
With Valt departments can leverage shared infrastructure and licensing agreements which reduces acquisition and ongoing support and maintenance costs over the solution lifecycle.

## Multi-layer Security for Best Practice Implementations

VALT provides numerous technologies to help universities secure critical patient data. These technologies include: full encryption of video and data, Full LDAP Integration, extensive user permissions which restrict users access to content and application features, access control, containers which isolate and separate departments/schools, and a robust audit tracking log.

## Proven Video Observation and Recording Success

VALT has been deployed globally in many different AV recording use cases. VALT development and feature roadmap has been driven by user feedback and requests. Whatever your application might be there are success stories and satisfied end users that can be referenced.



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